



1e plans make occupational pensions attractive – for the policyholders and also for the companies.

Tellco Ltd enables companies to run their own individualised management pension scheme under the

umbrella of Tellco pension solutions 1e Foundation, and to participate in decisions on investment

strategies and benefits without any liability risk. Policyholders enjoy considerable freedom and benefit

from higher return potential in the long term.

Every company is different, and so are the needs of each employee. This is why flexible, customised solutions are crucial. With Tellco pension solutions 1e, you will benefit from attractive 1e solutions for salaries from CHF 126,900 and

above. The pension fund committee, which is elected by the company in the affiliation agreement, defines the pension plan, specifies contributions and decides on the investment strategies that can be chosen by the policyholders.



## Your advantages with Tellco pension solutions 1e

## For employers

## No accounting under IAS 19

Your balance sheet will not contain any 1e liabilities and risks.

#### No risk

Employers are exempted from joint and several liability and remediation requirement.

#### **Greater attractiveness**

Attractive and flexible pension solutions are an important criterion on the labour market.

#### **Recruitment of employees**

This option of autonomy attracts good employees who want to have control over their pension arrangements.

## For policyholders

## A worthwhile pension scheme

By choosing a customised investment strategy, policyholders benefit from attractive opportunities for returns.

#### Needs-oriented

An increased freedom is provided, permitting each policyholder to choose their own personal investment strategy, focusing more on either investment security or profits.

#### Tax benefits

As the Foundation is exempted from tax, you can benefit directly from the income earned on the assets.

#### Legal security

Upon exiting, the policyholder is guaranteed to receive the effective value of their assets: they will bear their own losses, or they will benefit fully from any profits.



# What can you expect from us?

We see a pension partnership as a long-term commitment. This is why we tell you right from the beginning what you can expect from us:



#### Unerrgin

Flexible and individual solutions. We act with foresight and offer tailored solutions.



#### Down to earth

Understandable and secure solutions. We act reliably and offer simple and readily understandable structures.



#### **Proactive**

Quick and long-term solutions. We act quickly and offer a high level of commitment.



# Facts and figures – tradition meets innovation

The requirements for occupational pension schemes have always been in a state of flux, and there is a demand for new solutions in management pensions. Thanks to new legislation, we are now in a position to offer exactly that. In early 2018, a semi-autonomous collective foundation for non-mandatory occupational pension schemes was created: Tellco pension solutions 1e. The Foundation benefits from the many years of experience gained by Tellco Ltd, which is entrusted with management activities. Since its foundation in 2002, Tellco Ltd has shown continuous and steady growth. Since 2017, we have been the Swiss pensions bank to combine our expertise in financial and pension planning, managing client assets of around CHF 7 billion. Over 140 employees provide our institutional and private clients with pension, investment and real estate services.

Last updated: 1 February 2018

# Establishment **January 2018**

Number of investment plans different plans, depending on the risk profile

Management

Tellco Ltd – with around CHF 7 billion client assets under management

Supervisory authority

**OPA** and foundation supervisory authority for Central Switzerland

# Schwyz is our homeland – Switzerland is our home



Head office in Schwyz

 Regional contacts throughout Switzerland **Find out more about our solutions:** We will be happy to advise you in person at your location

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